



Chartered
Property and Casualty
Underwriters

Alaska Chapter

PO Box 93037
Anchorage AK 99509

January 16, 2006

Prospective Students

Re : AU 66—*Commercial Underwriting: Liability and Advanced Techniques*

Enclosures : AU 66 Course Announcement
AU 66 Registration
Schedule of Assignments
Map

Attached please find our course announcement, registration, and schedule of assignments for the AU 66 class scheduled to meet this spring. We have also attached a map to help you locate Northern Adjusters, Inc., where the classes will be held.

Please bring your registration form and fees with you to the first class on Wednesday, February 1, 2006, at which time you may pick up your textbooks. Please make your checks for the class and materials in the amount of \$305.00 payable to the *Alaska Chapter of the Society of CPCU*.

If you have any questions, please feel free to contact me at 907-338-7484 or via e-mail at flasinski@nadj.com.

Respectfully,

FJL.sme

Ferdinand J. Lasinski, CPCU, AIC, AMIM
General Adjuster

**INSURANCE CLASS ANNOUNCEMENT
SPRING 2006**

Commercial Underwriting: AU 66
Commercial Underwriting: Liability and Advanced Techniques

This course will cover legal foundations, general liability, commercial auto, workers' compensation, professional liability, reinsurance, ratemaking, designing underwriting policy, and quantitative techniques for underwriters.

Course Leader : Margaret Varlemos—248-6087

Costs	:	Text, Course Guide, Practice Exam CD-ROM	\$155.00
		Tuition	<u>150.00</u>
		Total	\$305.00

Course information:

Class will be held at Northern Adjusters, Inc., 1401 Rudakof Circle, Anchorage AK 99508 commencing on Wednesday, February 1, 2006, from 4:00 to 6:00 p.m. and continuing on Thursday afternoons from February 7 through May 4, 2006. When you arrive at Northern Adjusters, please go to the Workers' Compensation Department conference room on the ground floor.

This is the second course in a series leading to the designation of Associate in Commercial Underwriting (AU). You may earn the designation by taking AU 65, AU 66, and INS 23; or by taking the two AU courses and CPCU 551 (CPCU3) and CPCU 552 (CPCU 4). If you have passed any of the former Associate in Underwriting courses (AU 61, AU 62, AU 63, or AU 64), you can also apply them toward earning the AU designation. Call the AICPCU-IIA Customer Service at 800-644-2101 for complete information.

AU 66 has been designed to complement the underwriting skills you learn on the job. The student will become familiar with helpful information resources and options available to commercial underwriters. He or she will also develop a thought process to guide in writing accounts and considering coverage questions. If you are a new underwriter, AU will give you a solid foundation in good underwriting practices. If you are a veteran, AU will offer you a fresh perspective.

To register:

Please complete the attached form and bring to class or mail.

FJL.sme

Please print legibly, or type.

**INSURANCE CLASS REGISTRATION
SPRING 2006**

Commercial Underwriting—AU 66
Commercial Underwriting: Liability and Advanced Techniques

Enclosed is my check for \$305.00 payable to the *Alaska Chapter, Society of CPCU*.
Please register me in the AU 66 Class starting on Wednesday, February 1, 2006.

Name: _____ **Home Phone:** _____

Cell Phone: _____

Mailing Address: _____

City: _____ **State:** _____ **Zip:** _____

Employer: _____ **Work Phone:** _____

E-mail address: _____

Bring to class on February 1, 2006, or mail to:
Sally Eckert for Alaska Chapter – CPCU
Northern Adjusters
1401 Rudakof Circle, Suite 200
Anchorage, AK 99508-3108

Contact:
Ferd Lasinski, CPCU, AIC, AMIM (Sally Eckert, Secretary, seckert@nadj.com)
Phone: 338-7484
Fax: 338-6364

CLASS SCHEDULE AND ASSIGNMENTS
Commercial Underwriting: Liability and Advanced Techniques
AU 66 Course—Spring 2006

Class will be held in the downstairs Workers' Compensation conference room at:

Northern Adjusters, Inc.
1401 Rudakof Circle
Anchorage AK 99508-3108
338-7484

Study Materials:

Texts: *Underwriting Commercial Liability, 2nd ed.*, and *Advanced Underwriting Techniques, 2nd ed.* (AICPCU-IIA, April-June 2006).

Course Guide: *Commercial Underwriting: Liability and Advanced Techniques, 6th ed.* with Practice CD (AICPCU-IIA, April-June 2006).

Meeting Date	Meeting Time	Text Assignment
Wednesday, February 1	4:00 – 6:00 pm	Orientation
Thursday, February 9	4:00 – 6:00 pm	Chapter 1
Thursday, February 16	4:00 – 6:00 pm	2
Thursday, February 23	4:00 – 6:00 pm	3
Thursday, March 2	4:00 – 6:00 pm	4
Thursday, March 9	4:00 – 6:00 pm	5
Thursday, March 16	4:00 – 6:00 pm	6
Thursday, March 23	4:00 – 6:00 pm	7
Thursday, March 30	4:00 – 6:00 pm	8
Thursday, April 6	4:00 – 6:00 pm	9
Thursday, April 13	4:00 – 6:00 pm	10
Thursday, April 20	4:00 – 6:00 pm	11
Thursday, April 27	4:00 – 6:00 pm	12
Thursday, May 4	4:00 – 6:00 pm	Review

